

Everything DiSC® Classic — Overview

The system includes the following tabbed sections:



Introduction

This section includes general information about the **system content**, how to **administer** DiSC®-based assessments remotely and in a seminar, how to **enhance your training**, and how to **prepare a seminar** with the system.

DiSC Theory

The theory section discusses some of the most important and commonly discussed topics about DiSC. This section integrates research, theory, history, academic knowledge, and current practice in a way that helps facilitators truly understand the relevance of each topic and how it affects their practice. For each topic, you'll learn about background information, how the topic fits into the "big picture," available research, and guidance for your facilitation.

Resources

The Resource Section of the *Everything DiSC Classic* features a DiSC Resources Grid that lists each DiSC tool referenced in the system and provides an at-a-glance overview of what is in the tool, when it should be used, and where it appears in the system.

This section also includes in-depth product information, including page-by-page interpretations of various DiSC reports, sample facilitation for the *DiSC Preview*, a viewing guide for the *Everything DiSC* DVD, a handy reference guide for the *Everything DiSC* People-Reading Guide, and information on the *QuikDiSC*® card game.

Course Outlines

The *Everything DiSC Classic* includes a number of ready-to-use Course Outlines for seminars in various applications and of different lengths. These outlines illustrate the power of the modular design of the system, and they provide a basis for practitioners to get familiar with the structure before using it to design their own courses.

Insight Modules

The *Everything DiSC Classic* is built around a number of self-contained modules that can be organized into various sequences, depending on the application and audience. Since each module delivers a specific insight (e.g., "Learn About Your Strengths and What Happens If They Are Overused"), they have been labeled "Insight Modules." The Insight Modules are building blocks for Course Outlines, and they can be put together in a number of ways to facilitate seminars of any length and application.

Alternative Activities

Several of the Insight Modules provide opportunities for using different activities based on your course design. These activities are found behind the Alternative Activities tab, and they are referenced in the right column of the Insight Module.

Everything DiSC® Classic also includes the following resources:

Resources CD

The *Everything DiSC® Resources CD* includes several multimedia files to help you customize your seminar and enhance the training experience for your participants. Each CD includes the following:

- PowerPoint® and Handouts
- Self-Paced Tutorials
- Sample Reports of all online DiSC products

DVD

The *Everything DiSC DVD* is the video companion to the *Everything DiSC Classic*. The Insight Modules in the system include facilitation of the major portions of this video. However, the video can also be used as a stand-alone to build into existing and new DiSC® facilitations.

The DVD is menu-based and offers nearly 70 minutes of training material, organized with multiple viewing options for each of the four sections: **Pure Styles**, **The Meeting**, **Effective Communication**, and **Natural Styles**.

Other Materials

The *Everything DiSC Classic* also includes a number of other tools to help you make the most out of your DiSC facilitation. You will find the following:

- 10 *Everything DiSC* People-Reading Guides
- One *QuikDiSC®* card game
- Two copies each of *DiSC Classic Paper*, *DiSC Customer Service Action Planner*, *DiSC Management Action Planner*, *DiSC Managing Performance Action Planner*, *DiSC Sales Action Planner*, *DiSC Talk! Action Planner*, *DiSC Preview*, and *Personal Development Profile®* Phrase version